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2	COLECTIVO COFFEE ROASTERS, INC., John Rayantie County
3	ET AL.,  Clerk of Circuit Court 2020CV000358 2020CV002597
4	Plaintiffs, CASE NO. 2020-CV-002597
5	vs.
6	SOCIETY INSURANCE, A MUTUAL COMPANY,
7	Defendant.
8	
9	MOTION TO DISMISS HEARING
10	BEFORE THE HONORABLE LAURA GRAMLING PEREZ,
11	CIRCUIT COURT JUDGE  JANUARY 29, 2021
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14	APPEARANCES:
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16	JAY URBAN, Attorney at Law, appeared on behalf of plaintiffs via Zoom telephone conference.
17	JANET CAIN AND HEIDI VOGT, Attorneys at Law, appeared on
18	behalf of the defendant via Zoom telephone conference.
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21	GEORGENE L. LITTLEFAIR
22	Official Court Reporter
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please.

THE CLERK: Case Number 2020-CV-002597,

Colectivo Coffee Roasters, Inc., et al. versus Society

Insurance, A Mutual Company. Your appearances,

MR. URBAN: Jay Urban of Urban and Taylor appears for the plaintiffs in this action. It's also an allegation of a class action.

MS. CAIN: Janet Cain and Heidi Vogt on behalf of Society Insurance.

THE COURT: Good morning, everybody. We're here today for a hearing on Society's motion to dismiss the complaint.

Before we talk about the merits of the motion,

I'll note for the record that we're conducting the
hearing today, perhaps ironically, given the allegations
of the complaint, during a nationwide health emergency as
a result of the Covid-19 Pandemic, and because of orders
that have been entered by the Chief Judge of the First
District Circuit Court, we're not able to safely and
appropriately meet in person in the courthouse in order
to conduct our hearing. Because of that we're conducting
the hearing remotely using the Zoom platform.

All three counsel and I are appearing using both

appearing using either an audio feed or by telephone. 5 In order to insure that the hearing is open to 6 the public, we are streaming it live on YouTube. 7 Mr. Urban, I assume you don't have any objection 8 to proceeding in this fashion today? 9 MR. URBAN: No, I follow the rules. 10 Ms. Cain, I assume you don't either? 11 THE COURT: MS. CAIN: No, no objection. 12 THE COURT: All right. Good. So let's talk 13 about the motion. I have had the opportunity to review 14 the parties' submissions so you should know I have read 15 through the briefs. I may have a couple of questions for 16 17 both sides as we proceed. But, Ms. Cain, I guess I'll turn things over to 18 Is there anything you'd like to particularly point 19 you. my attention to or emphasize or add to your brief the 20 arguments in your briefing? 21 MS. CAIN: Yes, thank you, Judge. As you know, 22 the plaintiffs are alleging that their business 23 operations were suspended due to the pandemic and the 24 government orders limiting their operations to take-out 25

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reporter and my law clerk are participating using only an

audio feed, and there are a number of people connected

with Society who are essentially observing today who are

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and delivery service, and therefore they claim they are Case 2020CV00Q596 Document 79 Filed 02-05-2021 Page 205482

entitled to coverage under the Society policies for their business income losses.

The policies provide business income and extra expense coverage when operations are suspended due to, quote, "direct physical loss of or damage to covered property," and as I'm sure the Court is aware that's really the key term that we're here to discuss today.

The plaintiffs claim that the partial temporary loss of use of their property is direct physical loss of property and that Covid-19 was, quote, on or around, unquote, their property, and it was physically damaged by the presence of Covid-19.

Under Wisconsin law and the cases from a significant majority of other jurisdictions that have addressed this term, "physical loss of or damage to property," the plaintiffs have not sustained either loss of or damage to their property so as to trigger coverage under the policies.

As this Court knows, one judge in Wisconsin,

Judge David Weber in Door County, has addressed a similar situation. He held that a governor's order regulating the use of property is not a direct physical loss of property. He thoroughly analyzed the claim of Al Johnson's, a restaurant in Door County, for business

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take-out and delivery only due to Governor Evers' orders. And he said, "The government order is not a physical loss, and therefore Al Johnson's suspension of its operations was not caused by a physical loss."

In addition, Judge Weber said that there had been no physical event at Al Johnson's property that led to the suspension of its operations such as there was in the Manpower case, which was cited by the plaintiffs and which I replied to in our reply brief. In that case the court found a physical loss did exist because there was a collapse of the building that the insured's business was in, and that collapse was a physical event that created a physical barrier between the insured and its property.

Here, like in the Al Johnson's case, there was no physical event and no physical barrier between the plaintiffs and their properties. In fact, they continued to use their properties throughout the pandemic. The plaintiffs argue in their brief and I imagine will argue today that this case is different from Al Johnson's because Al Johnson's did not make an allegation that Covid-19 was present on its property, whereas they have made such an allegation here.

However, the plaintiffs can't rest on speculative allegations or legal conclusions to survive a

motion to dismiss. They must allege facts that plausibly case 2020CV0002596 Document 79 They must allege facts that plausibly suggest that they're entitled to relief, and their allegation that Covid-19 was on or around their property and it has rendered their property unsafe and unfit for use is nothing more than a speculative allegation and a legal conclusion.

This Court shouldn't accept that allegation as a well pleaded fact sufficient to survive a motion to However, even if it could be shown that Covid-19 was on their premises, it wouldn't be sufficient to show that Covid-19 caused damage to their property. The property wasn't damaged or altered in any way by the virus. They don't say there was a physical event that affected their property such as in Manpower. They don't allege that their property is in need of repair due to a physical change. They don't say that someone with Covid-19 was ever present on their They don't allege how the virus physically affected their property at all. They only say it was on or around the property.

Courts addressing Covid-19 coverage issues in other jurisdictions have made it clear that the virus doesn't harm property, and other than a conclusory allegation that their property was damaged the plaintiffs do nothing to refute this.

Case 2020CV00035% or example, in the Case Uncork & Create, which Case 2020CV000259% Document 79 Filed 02-05-2021 Page 3206482

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was cited in my brief, a case out of West Virginia, the court stated "The novel Corona virus has no affect on the physical premises of a business." An Illinois case, Sandy Point Dental, held that the Corona virus does not physically alter the appearance, shape, color, structure or other material dimension of property.

And in Wisconsin the case law interpreting what physical loss is suggests that without an alteration there's no physical loss. Judge Weber found those Wisconsin cases that I've cited in my brief to be persuasive on what physical loss means. Those cases held that physical loss means tangible destruction of property or physical damage to property such as an alteration in appearance, shape, color or other material dimension. Even Couchon Insurance, a well known authority, states that the requirement that the loss be, quote, physical, closed quote, is widely held to preclude claims when the insured merely suffers a detrimental economic impact unaccompanied by a distinct demonstrable alteration of property. An unfounded allegation that the virus caused physical property damage or loss cannot be accepted without support for this proposition, especially in light of the many cases that it held that it simply doesn't affect property at all.

property was unfit for use, they pointed to absolutely no damage to or physical change in their property whatsoever. In fact, they've continued to use their property to prepare their product and to deliver their product to customers. Employees continue to work on their property. Customers and delivery service employees are collecting orders on their property. The property hasn't been affected at all. It's in the same condition today that it was in the day before Governor Evers issued his order. The only thing that's been affected is how the plaintiffs can use the property, and that was affected by a government order, not by any physical change or intrusion on the property.

Other courts that have addressed complaints that alleged that the virus was present and that it damaged property and still denied coverage. For example, in a recent case in Georgia, Johnson vs. Hartford Financial Services Group, which is also cited in my brief, the Northern District of Georgia Federal Court held that even though the plaintiff alleged there was an infiltration and proliferation of the virus which caused a physical loss of or damage to their premises, this wasn't sufficient to trigger coverage, and the court granted the insurer's motion to dismiss. The court held that even if

to cause a direct physical loss of or damage to property, the plaintiff still didn't state a facially plausible claim. The plaintiff never alleged that Covid-19 was ever actually on their premises. There was no allegation of anyone on the premises with the virus. The plaintiffs just alleged that because of the high number of cases in Georgia and the ease of person to person transmission it must have been on their premises. The court said this was conjecture and speculation, and the plaintiff can't rely on speculation and conjecture to survive a motion to dismiss.

equally speculative, and there's no allegation that anyone was on their premises at all with the virus at anytime. This case involves restaurants that had to temporarily change their operations to take out and delivery only because the governor ordered them to cease in-person dining to stop the spread of Covid-19. They didn't cease to change their operations because there was physical loss of property or physical damage to their property. There simply wasn't. The policy requires direct physical loss of or damage to property that caused suspension of operations. There's nothing physical about the governor's orders as Judge Weber and so many other

COURT'S across the country have recognized. There wasn't case 2020CV002597 Document 79 Filed 02-05-2021 Page 36 of 82 There wasn't a fire, an earthquake, no collapse that affected the property that led to the suspension of their operations. There was simply an order.

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Now, the plaintiffs have argued that there can be loss of property without damage to property. This is true in some situations, as some courts have found loss to mean permanent dispossession of property, even without any damage to the property. Here there was no permanent disposition. The governor's orders were temporary, not permanent. Furthermore, the plaintiffs were not dispossessed of their property at all. They continued to have access to it. They continued to use it. employees still showed up for work, even when the dining room was closed to the public. Their property was and still is in their possession. In fact, nothing prevented the plaintiffs from using their dining rooms. They just couldn't use them to serve customers. All that changed was how their property could be used for a temporary period of time.

The cases relied on by the plaintiffs that have found loss of property without physical damage to property involve some physical force or intrusion that compromises the property making it uninhabitable or unusable such as the collapse in *Manpower*, soot and smoke

infiltrated property or rock falls from an unstable retaining wall, all of which resulted in physical compromise to property and inability to inhabit the property. On the contrary, Covid-19 has no effect on the physical property of plaintiffs' businesses.

Furthermore, unlike those cases, Covid-19 did not make plaintiffs' property uninhabitable or unfit for use as I've already stated. They continued to inhabit the property and to use the property throughout the pandemic even though the virus was allegedly on or around the premises.

As one court recently stated, plaintiffs maintain their inability to use their property constitutes a direct physical loss. The court does not agree. Plaintiffs' loss of usability did not result from an immediate occurrence which tangibly altered or disturbed their property in some perceptible way. The order merely temporarily halted plaintiffs' business operations, and that case is *Drama Camp Productions*, 2020 West Law, 8018579, out of Alabama, decided on December 30, 2020.

Furthermore, the business income coverage is triggered when there's a direct physical loss of or damage to property, which I've explained there wasn't,

for the period of restoration. That period is 1 defined in the policy as the period of time after direct 2 physical loss or damage until the date when the property 3 should be repaired, rebuilt or replaced. Here the 4 plaintiffs' property did not need repair, rebuilding or 5 replacement due to the presence of Covid-19, the alleged 6 presence of Covid-19, or Governor Evers' order. 7 provision would make no sense if physical damage did not 8 occur. A temporary partial loss of use of property, the 9 loss alleged by the plaintiffs here, is not something 10 that can be repaired, rebuilt or replaced as those terms 11 are commonly understood. Judge Weber made specific 12 reference to this clause in deciding the Al Johnson's 13 case stating, quote, repaired, rebuilt, replaced. Seems 14 to me that this means the loss of use without more does 15 16 not constitute direct physical loss or damage, closed

quote.

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Another court applied common canons of construction and stated, "If we construe direct physical loss or damage to require actual harm, it gives effect to the other provisions of the policy." Considering all these terms of the policy together, it's clear that there must be direct physical loss of or damage to plaintiffs' property which requires repair, rebuilding or replacing in order to trigger coverage. Loss of use of property

property, and no property needs to be repaired in order for the plaintiffs to carry on their operations.

Therefore, under the clear policy language, the business income and extra expense coverages do not apply.

The plaintiffs also claim they're entitled to coverage under the civil authority coverage of the policy. They had merely alleged in their complaint that, quote, The governor's orders prohibit access to other venues and businesses in the immediate areas around plaintiffs' businesses," but do not indicate what those businesses are, where those businesses are or what type of physical damage those other businesses have allegedly sustained. There are multiple requirements to trigger civil authority coverage and plaintiff doesn't meet any of them.

First, just as the plaintiffs do not plausibly allege damage to their own property, they don't plausibly allege damage to other property. They can only speculate that Covid-19 was on their own property and can only speculate it was on other property, and they can't show that even if it was present it caused any physical damage at all.

Second, the plaintiffs can't show that any civil authority prohibited access to their property because of

property. They governor's orders were issued because of damage to any property, much less property that was in the immediate area of their property. The orders were issued because Governor Evers wanted to stop the spread of the virus among groups of people. It was a ban on mass gatherings telling people they were safer at home, not that they couldn't go to restaurants because those restaurants were physically damaged. Even if there was damage to neighboring property, plaintiffs have not alleged that that damage to other property led to an action by civil authority to prohibit them from accessing their own property. The orders were not issued in response to neighboring property that was damaged.

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have not alleged the

Third, access to the plaintiffs' property was not prohibited. The order allowed access to the It didn't prohibit access. Limiting access to property. a part of the plaintiffs' property for dining service is not prohibiting access to their property. For these reasons the civil authority coverage is not applicable.

The plaintiffs also claim they're entitled to coverage for loss of business income under the contamination coverage provisions of Society's policies. Again, there are several requirements to trigger this coverage which are present here. First and 1 Case 2020CV000358 Document 22 Ms. Cain, if I could just interrupt Filed 02-05-2021 Page 46 of 82

2 for a moment. Isn't one of the plaintiffs' products

for a moment. Isn't one of the plaintiffs' products dine-in meal service? Wasn't that a part of the plaintiffs' product?

MS. CAIN: I don't think that's a part of the plaintiffs' product. I think that is one of the services that the plaintiffs --

THE COURT: So isn't it a service that they provide, then? That's part of their business is providing full-service dining services. So you seem to argue that they were able to fully continue to provide their product or carry on their business, but isn't part of their business allowing people to come in and sit down at their tables and order food and drink and stay there to consume it?

MS. CAIN: That is part of their business. I can't dispute that that's part of their business, but they weren't prohibited from operating their business. They were just told that they had to limit or restrict the way they operated their business. There still was no contamination on the premises caused by Covid-19.

THE COURT: Okay. Let me back up a little bit.

You're using the word "loss" -- the word "damage"

sometimes interchangeably here. There in the policy

MS. CAIN: I think so. Under the business

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overage, they're entitled to recover for the 59% Document 79 Filed 02-05-2021 Page 48 of 82 1 business income due to suspension of operations caused by 2 a direct physical loss of or damage to property. 3 THE COURT: Right. So the first issue is was 4 the cause of this a direct physical loss? 5 MS. CAIN: True. 6 THE COURT: And your argument is essentially 7 that the plaintiff has not alleged and cannot allege that 8 they have suffered a direct physical loss, that there's 9 not a covered cause of loss here? 10 11 MS. CAIN: True. THE COURT: All right. I'd like to -- so our 12 time is running short, and I do have a remaining calendar 13 today, and, as I said, I have read the parties' 14 submissions. So I'd like to give Mr. Urban an 15 opportunity to respond. I'll give you a chance, 16 Ms. Cain, on rebuttal briefly, but I'd like to turn 17 things over to Mr. Urban if I can. 18 Sure. And that's fine because I've 19 MS. CAIN: gone through the three types of coverage that they're 20 21 alleging they're entitled, and so I think this is a good time for you to move to Mr. Urban. 22 Thank you. THE COURT: 23 Mr. Urban. 24 MR. URBAN: Thank you, Your Honor. 25 So this

happens now and then, but what we have here is in the Case 2020CV0002597 Document 79 Filed 02-05-2021 Page 49 of 82

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very early stages of this case a motion to dismiss. A motion to dismiss is a fatal sanction in a case. It says not only is the courthouse closed to you, but you don't even get a chance to describe what your business is. You don't even get a chance to describe what your losses are. It's asking you, Your Honor, to put your hand on the scales of justice and quash it, and they're asking you to do it, not in this case, in other cases.

So I see this debate all the time of which case did I bring? Because I'm sitting here looking at Ms. Cain and I'm sitting here looking at the Society briefing and I'm sitting here looking at their policy, and I'm saying to myself, "This ain't my case. These ain't my clients," because they're not. My clients are the clients that have a dine-in service only. This business that they were all engaged in carry-out and they could instantly flip the switch, I rejected those cases from time to time. There has to be a situation here where you cover your losses. I'm actually surprised, and I know we have some Society people on the telephone today. I'm actually surprised that Society took such great lengths to basically corner the market on writing policies for bars and restaurants to have such little regard for the various different ways of how bars and

restaurants Case 2020CV00**059** 

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I put myself through college and law school working in bars and restaurants, and what I'm hearing today has very little to do with the true operations of those things. For example, we represent bars. You can't take out drinks from a bar. So when your bar is closed -- because Covid is everywhere. Covid is in the air. Covid is worse than smoke. Smoke you can at least see where it is. Covid is literally every single place, and even if you don't have Covid, you can still transmit Covid. And in March of this year, in April of this year, continuing all the way to this point, we know less than ten percent about Covid, but we know it is everywhere, and we know what Society's policy is. We know it doesn't have an exclusion to Covid. It does not have a virus's exclusion in its policy. That hasn't even been addressed or talked about here. So this is an all-risk policy, and they're trying to reinvent the facts that we pled because we have pled -- there's two purposes, like you said, of physical loss. There's direct physical loss and then there's physical damages. Those are not interchangeable and we pled both.

If Covid is everywhere, there's lots of ways that it can be loss. Many of my clients did not go to their premises. What did they use their open dining

rooms for? They were supposed to convert their in-house Case 2020CV0002596 Document 79 Filed 02-05-2021 Page 26 of 82

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five-course hopefully someday Michelin star restaurant into a storage facility? We didn't know back when this happened what surfaces would do.

Look, Your Honor, look what pains you took in the Milwaukee County Task Force on Covid to present your rendered surfaces to antibacterialize, to put up Plexiglas so much that I've remarked, "It looks like a hockey rink in there." And these are all of the things that come out in a case factually. That's not the case that they're trying to defend against. That's the case we brought. We've brought the case that the virus is everywhere. We cited the science in our brief, and they're trying to make this Court also something that you're not, Your Honor. Are you the Court of Appeals or the Supreme Court of Georgia? Are you the U.S. Supreme There is no case, no case, interpreting the Society insurance policy. Every single case that they cited in their thick brief involves a different insurance policy, a different restaurant, in a different state, with a different set of laws.

We know what Wisconsin laws require, and that is any, any, ambiguity in a policy about what physical loss is or isn't is subject to interpretation. The closest thing we have is what Judge Edelman ordered in his ruling

In his case, which wasn't a Society policy. That was an Case 2020CV00Q597 Document 79 Filed 02-05-2021 Page 27 of 82 ISO policy which is really important. The Society could have adopted ISO forms and had a case exactly like all those other cases that it cites. It didn't. It chose to write its own policy.

THE COURT: Mr. Urban, if I could interrupt and ask you two questions: I'm confused because you're referring to Judge Edelman. Are you referring to Judge Weber in the Door County case, or is there a different case you're referring to that I don't have in mind right now?

MR. URBAN: On that particular point — this is a problem of preparation. We put everything in our heads and then we spit it out too fast. The Manpower case, Your Honor, the federal case, where Judge Edelman addressed the direct physical loss and noted specifically with that language that it can include loss of use. I was more or less responding to the question that you asked Ms. Cain kind of how these things are different. It sounds like you've already appreciated the difference in articulation between it's an and/or proposition to the physical, not just the loss of use.

THE COURT: And can I also ask: So you say that all of the other cases that have been decided sort of on this issue related to Covid over the past, I suppose,

involve a Society policy similar to this one?

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MR. URBAN: The only case that involves a Society policy that is this same policy is the Al Johnson's case, and I'll address that in a moment. And nobody else has -- Al Johnson's case was about one business operation that I know because one of the bars and restaurants that I worked in was in Door County, has goats on its roof. So just there it's a completely different business entity. They only asked to analyze that policy, and their complaint is completely different than our complaint. We didn't plead the same things that they pled. Judge Weber in that case, which, again, it's instructive. It's another circuit court judge that looked at things. But you're not the Court of Appeals judge in that case. That judge's job was to apply this policy to what Al Johnson's alleged, and at the end of that decision the whole reason for that decision is that the judge said several times throughout the hearing. They didn't plead what we pled here, which was there was contamination of the premises, that there was loss of use, those kind of things. They didn't plead that. He asked them to plead it. They didn't amend their complaint ever.

We analyzed this case and quoted science. The

closest case that actually we could find about this case 2020CV00Q596 Document 79 Filed 02-05-2021 Page 29 of 82

situation is the Sentinel Management case that we cite in the Minnesota Court of Appeals. Again; general authority, but if you want to look at some general authority, and it talked about asbestos fibers not physically altering the business structure, but there was still a physical loss because of the danger of asbestos and that it's airborne.

So we're dealing with, just like you said even before we started the hearing, Your Honor, we're dealing with some very specific things here, and what Society is asking you to do is to assume that every single other policy that they cited in their brief is Society; it's not, that every single entity is Al Johnson's; they're not, and our complaint isn't even the same complaint as Al Johnson's.

Our amended complaint alleges all these things, and we're only supposed to be looking at the four corners, and I come into this hearing today in my Zoom, and I've been to all these restaurants I represent, and they don't operate in any way that the way Society is saying that they operate. You even observed yourself some of them are dine-in, some are other ones. Tandem, who is the other named plaintiff, for example, also has a World Central Kitchen component of it, so actually those

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affected. So this is -- these are discussions that we have at the motion for summary judgment stage. What we're talking about here is the heavy hand of the courts saying you're not getting the chance to explore these cases. At the notice pleading, we pled direct physical loss. We pled the civil authority. They're just trying to interpret what that civil authority means. The governor said, "Stay home." That includes the restaurateurs. You're to stay safe, stay home, and they're saying that you can just willy-nilly walk around, go to your property. I wouldn't do that. You'd have to have a gun to my head to have me eat at a restaurant right now. So this just completely is taking out of context this public health crisis that we've never been in before. The closest thing we've had is the SARS virus, where, by the way, a lot of those other policies cited by Society put virus exclusions in their policy. Society chose not to. After SARS a whole wave of those policies came to do that. And now they want to quibble with what the civil authority means and that you can just show up to work.

I heard Society argue today that all the employees just stayed. What? That's baffling to me.

These folks shut down because you have an airborne virus

even transfer it out on me. And you're being asked to impose the ultimate sanction to say we're not even going to let the justice system consider what these losses are and what all these hundreds and thousands of businesses are throughout the state of Wisconsin based on the obligations that there is a physical loss under their individual policy. They're trying to make this case that case, and so there's five things that they're trying to do to make you put that hand of justice on you on the scales.

First, they want you to change or ignore law of a motion to dismiss which is the four corners of the complaint and the inferences from that complaint. Notice pleading. Did we plead the case? Yes. Did we plead different than Al Johnson's? Yes. We alleged direct physical loss and damage to the property.

Interpretation of insurance policies also is well known, and that's an ambiguity taking these things into consideration. Their policy has not been analyzed before by the Court of Appeals or the Supreme Court in this state. You are the de novo person to do that. None of those other cases are binding because they're not in Society and the Door County is not binding because it's not the same case.

Case 2020CV0003585 Section 1.32 they want 2.00 to compare it to that Document 79 Filed 02-05-2021 Page 32 0182 it to that same case. They want you to say this case is just like Al Johnson's, and it's not. We both can read the complaint in that case and the judge said, "If these two things were pled, I wouldn't be doing this." He even said, "I think a Court of Appeals might even have to look at me." It was a skin-of-the-teeth decision. I read it again this morning. He even said, "Sometimes I have to make a close call here, but I have to make it on the four corners of the complaint or the inferences from the complaint."

Third, they want you to change their policy to be like these other policies. We can't do that, Your Honor. Our clients pay good money for these policies, and they purchased these policies that they had no hand in drafting that don't have virus exclusions. The contamination clause is an all-risk policy, and they defined it as direct physical loss or damage. It's not an ISO policy.

And then the fourth thing that I already talked about is what we've already been talking about is they also want you to change the business's practices, so they want to embed in their argument that the governor shuts you down, have everybody show up to work tomorrow and just start taking out for people. At that point would

Case 2020CV0003996 Document 79 Filed 02-08-2021 place? 20 We haven't even gotten into the whole facts of this case of all the food product that had been spoliated because they had to leave the process in the property. We don't know at that point. Do you know what a restaurateur in March was thinking? Half of my clients closed their properties before the governor ordered it just because it was unsafe. If you're told that there's asbestos in your property and there's fibers in the air, a responsible business says there's a direct physical loss on my property here. It's in the air. It's everywhere. If we knew we could spot it, we wouldn't be in a pandemic because we could avoid it.

And the fifth thing that they want to do is they want to change the civil order from the governor and use that as their heavy hand to kick it out of court to say, "You can still go to your property. You can still have all your staff go to your property." Is that really what we're dealing with here in a pandemic? That we have this virus that's everywhere. It's airborne. It's toxic. It's lethal. And we're just supposed to do business as usual, turn on the spigot, and so all these arguments that Society is ultimately making that I'm not going to address here today, but I could, all have to do with profitability. That's just damages. I think you

dine-in, and could you do dine-in? Could you mitigate

your damages? Could you evolve your restaurant to do something else?

Right now, for example, there's a bill pending before the legislature to allow bars to serve cocktails to go or your restaurants to serve cocktails to go.

Those are damages arguments. Those are damages for a jury. Those are considerations for summary judgment.

That's after we have discovery. There hasn't been any discovery in this case. Out of the gate there wasn't even an answer. It was just denied based on the policy.

Most of these policies were denied within 24 hours of submitting a claim. There was no investigation.

And so we have a virus, like I said, that is absolutely everywhere. That is a physical loss. It's a physical virus. It's airborne and it can't be seen, and you're being asked to put the heaviest hand on the scales of justice that there ever is, which is a motion to dismiss to say you can't even come here and explore all the allegations that you made based on the facts of this case and the facts of this policy in the State of Wisconsin with these laws.

So the closest thing we have is the Edelman decision, the *Manpower* decision, that talks about some of

these issues, Page 56 of 82 these issues, but not all of t Case 2020CV00039% Document 79 Filed 02-05-202 allowed the case to go forward because Judge Edelman ruled that he rejected the ISOP's argument -- ISOP is the defense insurance policy in that case -- that a peril must physically damage property. He rejected that. He said there could also be other types of physical losses and so forth, including loss of use of the property, and just because you can go to a property doesn't mean you can make profit like the year before or even make money like the year before. I mean, I would imagine that Society has denied claims before when people tried to say, "Someone stole my cappuccino machine," and then they go evaluate the cappuccino machine and your cappuccino machine was broken. "It wasn't our fault." It's just like being in a car accident. "Oh, you damaged the fender of my car." "No, that was preexisting damage. That damage was there from before." This is a situation

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So I know that the Court has a calendar and time is short. I took special attention. I did not want to read. I think my key did a very nice brief. I thought their brief was very good, too. It just isn't this case. And so we, of course, briefed this, but I wanted to just kind of highlight it for the Court some of the ways that

that's different. This has to do with losses arising out

of Covid out of something that's airborne.

1 Case 2020CV000350 is Document 32 Filed 02.25.2021 is really a very important case 2020CV000250 Document 79 Filed 02.05-2021 Page 56 of 82 issue and an issue of very, very first impression for

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this Court, and if I were the judge, I would want to have a lot more information. And I'm not saying we didn't plead enough because we did. I would be wanting to consider these issues in the confines of a summary judgment after there are facts, because right now the facts that are being stated are the way that you're being asked to interpret the policies of these facts are not this policy, and they're not the way that these businesses operate. Maybe some of them, and maybe those cases will get rejected down the road. For example, I don't represent any -- we made some class allegations, but if somebody has a property that is just a drive-through -- like the McDonalds drive-through window, yes, you can eat in the property, but if you can immediately pivot to being something else, those are damages arguments, extent of damages arguments.

THE COURT: Thank you, Mr. Urban.

Ms. Cain, anything briefly on rebuttal?

MS. CAIN: Just briefly, Judge. I did refer the Court several times to the standard on a motion to dismiss and the *Data Key Partners* case in Wisconsin is one we cited in our brief, and it pretty much sets forth in detail what the Court is looking for on a motion to

dismiss and what the plaintiff needs to do. And he has Case 2020CV0002597 Document 79 Filed 02-05-2021 Page 52 of 82

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to make well pleaded allegations that establish that he's entitled to the relief that he's seeking.

Mr. Urban was talking about things that he says are not in this case. What I can tell you is that many, many of the decisions cited in my brief and that have been rendered across this country do interpret the exact same language as is in the Society policy, that being the business income coverage language requiring direct physical loss of or damage to property.

What I heard from Mr. Urban was that the virus is everywhere, and what I didn't hear from him is how that causes damage to property or how a government order causes a loss of property. And I think that it's clear from Judge Weber's decision that a government order doesn't constitute a loss of property, and I realize that Judge Weber is another circuit court judge in Wisconsin, but he is the only judge thus far who has interpreted this type of language in a policy. He looked at Society's policy in great detail, and here we're asking this Court to look at Society's policy as well as the allegations they pled in their complaint to see if those allegations measure up. And based on the fact that the virus doesn't cause physical damage and the fact that there was no loss of property in this case the plaintiff

I just want to speak briefly about Manpower, and I did talk about it initially, but Mr. Urban claims that that is the case that this Court should look as most similar. That case is not similar to this case because in that case there was a physical event, a collapse that caused physical damage, and that's why the insured in that case couldn't use their property. The court specifically said there was a physical event, a collapse, that caused a barrier between the plaintiff and his property. We have nothing like that here.

And, lastly, plaintiff talks about how some of his clients or maybe even all of his clients did not do take-out and delivery. He didn't plead anything about that in his complaint, and we're left with the case that has Colectivo as a plaintiff, which, as I understand it, is primarily a coffee and pastry-type business that clearly could have served customers with take-out and delivery despite the fact that they may not have been allowed to have customers dine in at their restaurant.

I think if the Court just looks at the allegations of the complaint and the language of the Society policy, it should find, as most other courts have found, that interpreted similar or exact same language that there was no physical loss of or damage to property

and that's fatal to plaintiffs' claim.

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Thank you, Judge.

THE COURT: Thank you, Ms. Cain.

I'd like to go off the record for a moment and talk about how to proceed today. So, madam court reporter, we're off the record.

(Off the record.)

THE COURT: We're back on the record. First of all I just want to commend counsel on both sides. I thought that the briefing and the argument were excellent on this. This is certainly an interesting and somewhat novel case, and I thought that both sides have done a really excellent job of presenting your side.

This is a motion to dismiss, and we're all well aware of the legal standards on a motion to dismiss.

Ms. Cain references the Data Key Partners case and that is certainly sort of a leading case on the standard. A motion to dismiss for failure to state a claim tests the legal sufficiency of the complaint. Plaintiffs must allege facts that plausibly suggest that they're entitled to relief, and that's under Data Key Partners vs. Permira Advisers, LLC, which is 356 Wis. 2d 665 2014 State

Supreme Court case. I note, however, that in reviewing a motion to dismiss I'm required to accept as true all well pleaded facts alleged in the complaint along with all

reasonable inferences from those facts and that's under Case 2020CV002596 Document 79 Filed 02-05-2021 Page 66 of 82 both Data Key Partners and Kaloti Enterprises, Inc. vs.

Kellogg Sales Company, which is a 2005 State Supreme

Court case, 283 Wis. 2d 555.

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I am required to dismiss the claim only if it is quite clear that under no conditions can the plaintiff recover. That's under *Casteel vs. McCaughtry*, 176 Wis. 2d 571, a 1993 State Supreme Court case as well as myriad other cases, no doubt.

I also consider other important legal consideration here. The first is that it is a pretty standard aspect of contract law that any ambiguity in a contract is to be resolved against the drafter, and in Wisconsin certainly insurance contracts should be read to give the broadest possible coverage to the insured, again, resolving any ambiguities in favor of the insured and against the insurer who is, in fact, always the drafter of the policy or at least typically the drafter of the policy. Here, while I believe the defense raises a number of very interesting and perhaps ultimately very fruitful defenses, both in terms of the meaning of the policy language in this case and the facts surrounding the Covid-19 Pandemic in Milwaukee and how it affected the plaintiffs in this case, I do not believe that the defendants have established what they need to establish

co. 2020CV000358 Document 32 Filed 02.25 2021 Page 36 of 48 in Order to achieve a dismissal of the case at this Case 2020CV0002596 Document 79 Filed 02-05-2021 Page 86 of \$2

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point. I believe it's too early and I believe that the plaintiff has offered well pled allegations that certainly resolving any inferences and any ambiguities in the plaintiffs' favor as I must at this point, are sufficient to state a claim in this case.

So first let me talk about some of what I see as the ambiguities in the policy language. On the policy language applies here only if there is a covered cause of loss. So there's only coverage if there's a covered cause of loss, and that is defined in the policy as direct physical loss. Direct -- and essentially the defense argues that there's no direct physical loss that's been pled here, and therefore the plaintiffs' case must fail at this point. Direct physical loss is not a term that's defined in the policy. And in this case -and I don't think it's entirely clear what it means at this point. Here, defense counsel has both in its briefing and during today's argument has often conflated the term "direct physical loss" with "damage." So essentially asserts that direct physical loss is to be some kind of physical damage to the property. If you look, though, elsewhere in the policy, there is a second sort of definition or separate policy language that states that the insurer will pay for loss of income, for

Case 2020CV0003996 Document 79 Filed 02-05-2021 Physical 10-05s of or damage to covered property. So elsewhere in the policy there's a definition or use of the term "direct physical loss" used as well as the term "damage" to the covered property. So it would seem that looking at that direct physical loss must be something other than damage or the use of the word damage in that policy language would be surplus language, and one does not construe contract language so as to allow any of the material language to be surplus language. So I don't think that it's so clear that direct physical loss actually requires damage to the covered property.

I think that other terms in the policy are also somewhat ambiguous, including the question of what is a dangerous condition in the premises? That language is contained in the contamination clause, and an issue that didn't receive a lot of attention in the briefs and I think received almost no attention in today's arguments the meaning of the language contained in the exclusions in the policy. So I think that there is various ambiguous language in the policy that under Wisconsin law is to be construed against the insurer and that I think forecloses a dismissal today based on that contract language.

I think that discovery is necessary before sort

of discovery and perhaps further briefing applying the Case 2020CV0003596 Document 79 Filed 02-05-2021 Page 68 of 62 particular facts of this case to the policy language are necessary before the Court makes a decision ultimately as to whether the policy language applies to the circumstances here.

In talking about -- speaking of applying the policy language to the circumstances here, you know, I think Mr. Urban has sort of put his finger on the issue here. Each party states a number of cases around the country, both in connection with Covid-19 and business losses, both those recent cases and other cases involving other types of business losses. So the parties have cited myriad cases from throughout the country holding that certain types of losses are or are not covered under certain policy language.

I would say the very fact that there are many cases coming out in many different respects on these types of issues illustrates the fact that the legal issues to be decided here tend to be pretty fact specific. You tend to look pretty carefully at the specific policy language and the specific facts, the specific type of loss and type of damages as a result of that loss at issue in the case.

I think the fact that there are so many different cases that each party has been able to find

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simply demonstrates that this is an issue that needs to be decided on a motion to dismiss, that the issues around the nature of the policy language here and the particular facts present here are such that the case is not amenable to decision on a motion to dismiss.

And I note, in particular, that the parties sort of differ regarding the upshot of the Manpower case and I think part of the reason for that difference is that it's not clear whether this case, the degree to which this case is like the Manpower case or not like the Manpower case and what aspects of the holding in Manpower are really applicable here, and I think it's difficult to make those decisions without factual discovery and without an opportunity to develop the facts in this case, both on the part of the plaintiff and on the defense.

I think that certain case law that's been cited isn't particularly helpful at this point in the litigation. For example, the defense cites the Wisconsin Label Corp. case which basically holds that the word "physical" has a meaning that it's not surplusage, that it means physical. And I don't disagree that in the policy here the word "physical" has meaning, but I don't believe that the Wisconsin Label Corp. particularly instructive at this phase in the case regarding what the

meaning of the term "direct physical loss" is in ase 2020cV0002597 Document 79 Filed 02-05-2021 Page 66 of 82

connection with this particular insurance policy.

Similarly, I'll note just sort of as an another example, the defense offers the *General Casualty vs*.

Rainbow Insulators case which basically said that the term "physical injury to tangible property is unambiguous," but that is a different phrase. That's a different term than the one used in the policy here, so while the word "physical" used together with "injury to tangible property" may well be unambiguous in connection with the policy at issue in the *General Casualty Company* case, I don't believe that the holding in that case is particularly instructive in this one where there's really entirely different policy language.

You know, and just to remark on the county case. That's certainly an interesting and not unimportant case in the context of this one, both because it involves another policy issued by the defendant in this case and because it's the only other case that's been decided on this issue so far in the State of Wisconsin, and I certainly have all respect for my colleague Judge Weber in Door County. I don't believe that it is necessarily clear -- and, first of all, obviously, we all know he's another circuit court judge. His decision is by no means binding on me, both because it's not published as circuit

not an appellate court that is at a higher level than I am, but I certainly do take into account the decisions that my colleagues make. I think that it's important to consider the analysis and the logic brought to bear by other people who have looked at these issues. I don't believe that it's particularly clear that Judge Weber's analysis applies in this case partly because although the policy language may be the same, I don't believe the allegations are necessarily the same. And I will admit that I have not had the opportunity to go back and pull out the complaint in that case and sort of parse through it and compare it to this one, but I think it is likely that the allegations are different in many respects.

And, in any case, I do, as I've sort of alluded to you already, I do believe that to make a ruling at this point, at the motion to dismiss phase, concerning the meaning of the policy language and the strength, I should say, of the plaintiffs' allegations in its type of loss, I think necessarily requires some degree of resolution of ambiguities, including resolution of ambiguities in favor of the defense and decision on certain factual issues, neither of which I think are appropriate, and I think we would all agree that neither of which are appropriate on a motion to dismiss.

think that the plaintiff has included certain well pled allegations that state a claim in this case. They include allegations that Covid created the physical loss, essentially the dining area, that Covid created a physical danger in and around the plaintiffs' premises, and the defense essentially argues that these allegations are speculative, and therefore they are not well pled allegations that this Court should consider on a motion to dismiss.

However, the plaintiff includes several pages of scientific and factual allegation to support that allegation, that, in fact, Covid was widespread and likely was present in the plaintiffs' restaurants and the plaintiffs' premises at the time of the governor's March 2020 orders in this case. And so I don't believe those allegations are speculative at this time.

And I should note -- and I do want to sort of note as an aside the defense has cited certain cases from other states that essentially stand for the proposition that the presence of microbial or viral contamination cannot be considered a physical loss. I don't think those cases are necessarily applicable here. Here Covid presents or potentially presents a particular type of harm in that it's not something that's sort of present on

the striaces of premises or in the HVAC equipment in Case 2020CV0002596 Document 79 Filed 02-05-2021 Page 68 of 62

premises can be cleaned and then that's that. It is a contamination that potentially comes into the dining area with any given patron of a restaurant or eating establishment and sort of is newly present potentially with anybody who comes in and sits down and takes their mask off and enjoys their meal while perhaps talking with their friends or family. So at this point I don't think that we can definitively say that we must follow other cases that hold that to sort of the presence of microbial or viral contamination that can be cleaned and dealt with forecloses a claim for loss to the eating area in this case, to the dining area.

So I don't believe that the allegations that there was an actual physical loss, a direct physical loss of at least a portion of the covered premises, are speculative at this point. Certainly the defense raises interesting and very material factual arguments, and those are arguments that I think are appropriately made at some point in this lawsuit, but it is certainly not the rule of this Court at this point to resolve factual disputes, and so I don't believe that the defendant's factual arguments are really appropriately taken up at this point.

I also think that the plaintiff has at least

potentially alleged that the governor's order caused a class 2020CV0002596 Pocument 19 Filed 02-05-2021 Page 60 of 82 physical loss of its dining areas. The allegation is that the governor prohibited dining in any restaurants, and although the defendant essentially says, "Well, that wasn't really a physical loss of those areas. You could use those areas for other things. You could still continue your business unabated and in another manner," those again bring factual issues to bear that are not appropriately considered by this Court in connection with a motion to dismiss.

Finally, I would note that among other things I think the plaintiff has appropriately alleged that the presence of or the potential for Covid in the room created a dangerous condition that caused the closing of the dining room. It may have caused the closing of the dining room on the plaintiff or plaintiffs' own action, may have caused the closing of the dining room as a result of the governor's order, but I do think there are allegations that would bring the contamination clause in the policy to bear because I think there are allegations that there was a potential and that there is a potential for Covid and that that created a dangerous condition in the premises. I want to make clear that it is not my job in connection with a motion to dismiss to resolve conflicting factual or conflicting legal arguments.

well bear fruit down the road in connection with perhaps limiting a class, perhaps in connection with summary judgment, and perhaps if the case gets this far in connection with argument concerning how I should instruct the jury in connection with these claims, but I do believe that the complaint contains well pleaded allegations that if proven true would feasibly allow a right of recovery for the plaintiffs, and so I will decline to dismiss the case at this time.

With that, Mr. Urban, would you be so kind as to submit a proposed order for my signature?

MR. URBAN: Yes, and customarily I just say for the reasons in the pleadings and the reasons on the record and I can even share that with Ms. Cain and her team in advance. I just don't like to quibble.

THE COURT: No, I agree. I would prefer to keep it simple and state that it's for the reasons stated on the record. You can either just submit it under the five-day rule or with a letter saying you've shown it to defense counsel and they approve as to the form.

So, with that, I think we need to make clear when the defense will file an answer to the complaint.

Ms. Cain, is ten days enough or would you ask for more time?

	Coop 2020C\/000259
1	Case 2020CV0002596 Document 79 Filed 02-05-2021 Page 76 of 82
2	that, Your Honor. Could we have, say, 21 days?
3	THE COURT: That's fine. Why don't we say
4	March 1st, just to give you kind of a round date?
5	MS. CAIN: That's fine.
6	THE COURT: Mr. Urban, I assume you'd have no
7	objection to that?
8	MR. URBAN: No, not on those kind of things.
9	And I will say, even in this case, we sort of grant each
10	other some extensions and so forth so I prefer to
11	practice that way.
12	THE COURT: Absolutely. I do want to get us
13	moving because I do have another case waiting for me, so,
14	Mr. Urban, if you could include in your proposed order
15	that the defendant shall file an answer by March 1st that
16	would be great.
17	Let's set a scheduling conference in late March,
18	early April somewhere. And here's where madam clerk is
19	frantically looking at my calendar trying to figure out
20	where she can fit something in.
21	Although, we had that jury trial go away and
22	perhaps set it that week.
23	THE CLERK: We can do a scheduling
24	conference. How is Thursday, March 18th at 9:00 a.m.?
25	THE COURT: Would that work for everybody?

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Case 2020CV00035MR Document 79
                                 I Natve-2a128:30 mgt170h46 by Zoom in Filed 02-05-2021 Page 42 of 82
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          Dane County. I would think it would be over by 9:00.
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          Can we do 9:30?
 3
                    THE CLERK: 9:30 a.m.
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                    MS. CAIN:
                                That's fine, too.
                    THE COURT: You sure that's enough time,
 6
 7
          Mr. Urban?
 8
                    MR. URBAN: You could give me more time. I just
          don't know if courts run behind.
 9
                    THE CLERK: Can we set it at 10:30?
10
11
                    MR. URBAN: That's good.
                    MS. CAIN: That's fine.
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13
                    THE COURT: Let's make it 10:30 just so we don't
          run the risk of falling behind if Dane County is behind
14
          or there are Zoom issues or it runs long as today's
15
                Anything else today?
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17
                    MR. URBAN: No, nothing from plaintiffs.
                    MS. CAIN:
                               Nothing from us. Thank you.
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                    THE COURT: Excellent. Thank you, everybody. I
20
          hope you all have a good weekend.
21
                    MS. CAIN:
                                Thanks. You, too.
22
                    MR. URBAN:
                                Bye.
23
                    THE COURT:
                                 Bye.
                    (Proceedings concluded)
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	Copp 2020CV000258
1	Case 2020CV000258 Decument 32 Filed 02-25-2021 Page 48 of 48  Case 2020CV0002596 Document 79 Filed 02-05-2021 Page 78 of 82
2	) S.S.
3	COUNTY OF MILWAUKEE )
4	
5	I, GEORGENE L. LITTLEFAIR, C.S.R., an official
6	court reporter, in and for the Circuit Court of Milwaukee
7	County, do hereby certify that the foregoing is a true
8	and correct transcript of all the proceedings had and
9	testimony taken in the above-entitled matter as the same
L O	are contained in my original machine shorthand notes on
_1	the said trial or proceeding.
_2	
L3	
L 4	Dated February 1, 2021
L5	
L 6	
L7	<u>Georgene L. Littlefair</u>
L8	(Electronically Signed)
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